

Metro Detroit USBC Association
Profit & Loss Budget Performance
August 2020 through July 2021

	Aug '20 - J...	Budget	Aug '20 - J...	YTD Budget	Annual Bu...
Ordinary Income/Expense					
Income					
5 · Earned revenues					
5060 · Yearbook Sales	0.00	0.00	0.00	0.00	0.00
5310 · Interest-savings/short-term inv	4,027.61	300.00	4,027.61	300.00	300.00
5315 · Service Fees Collected	0.00		0.00		
5475 · Youth Shirts	0.00		0.00		
Total 5 · Earned revenues	4,027.61	300.00	4,027.61	300.00	300.00
5210 · Membership dues - individuals					
5215 · Premium Upgrades	4,890.00	2,000.00	4,890.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	515,162.50	723,871.00	515,162.50	723,871.00	723,871.00
Total 5210 · Membership dues - individuals	520,052.50	725,871.00	520,052.50	725,871.00	725,871.00
5480 · Merchandising Sales					
5481 · Merchandise Sales	0.00	0.00	0.00	0.00	0.00
5482 · Envelope & Program Sales	0.00		0.00		
5483 · Embroidery Income	0.00		0.00		
5480 · Merchandising Sales - Other	4,389.70	2,000.00	4,389.70	2,000.00	2,000.00
Total 5480 · Merchandising Sales	4,389.70	2,000.00	4,389.70	2,000.00	2,000.00
5485 · Michigan State Tournament Incom					
5489 · Merchandise	0.00		0.00		
Total 5485 · Michigan State Tournament Incom	0.00		0.00		
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5494 · Bowl For The Cure	0.00		0.00		
5497 · 50/50 Proceeds	5,079.00	5,000.00	5,079.00	5,000.00	5,000.00
5490 · Miscellaneous revenue - Other	2,924.69	0.00	2,924.69	0.00	0.00
Total 5490 · Miscellaneous revenue	8,003.69	5,000.00	8,003.69	5,000.00	5,000.00
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	2,000.00		2,000.00		
5512 · Women's Bracket/Jackpot Income	2,016.00		2,016.00		
5510 · Women's Tournament Entry Fees - O...	19,295.00		19,295.00		
Total 5510 · Women's Tournament Entry Fees	23,311.00		23,311.00		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	2,000.00		2,000.00		
5522 · Open Bracket Income	3,937.00		3,937.00		
5520 · Open Tournament Entry Fees - Other	26,625.00		26,625.00		
Total 5520 · Open Tournament Entry Fees	32,562.00		32,562.00		
5540 · Senior Tournament Entry Fees	3,700.00		3,700.00		
5550 · Junior Masters Entry Fees	3,375.00		3,375.00		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	2,800.00		2,800.00		
5563 · 50/50 Youth	1,011.00		1,011.00		
5560 · Youth Tournament Entry Fees - Other	12,556.00		12,556.00		
Total 5560 · Youth Tournament Entry Fees	16,367.00		16,367.00		
5570 · Adult / Youth Entry Fees					
5571 · Adult/Youth Sponsorship	100.00		100.00		
5573 · 50/50 Adult Youth	219.00		219.00		
5570 · Adult / Youth Entry Fees - Other	2,385.00		2,385.00		
Total 5570 · Adult / Youth Entry Fees	2,704.00		2,704.00		
5580 · Queens Tournament Entry Fees					

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5581 · Queens Sponsorship	1,000.00		1,000.00		
5582 · Queens Bracket Income	130.00		130.00		
5580 · Queens Tournament Entry Fees - Other	2,145.00		2,145.00		
Total 5580 · Queens Tournament Entry Fees	3,275.00		3,275.00		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	1,000.00		1,000.00		
5592 · Masters Bracket Income	621.00		621.00		
5590 · Masters Tournament Entry Fees - Other	11,700.00		11,700.00		
Total 5590 · Masters Tournament Entry Fees	13,321.00		13,321.00		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	1,000.00		1,000.00		
5602 · Sr Masters Bracket Income	817.00		817.00		
5600 · Sr Masters Tournament Entry Fee - Ot...	12,360.00		12,360.00		
Total 5600 · Sr Masters Tournament Entry Fee	14,177.00		14,177.00		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	1,000.00		1,000.00		
5612 · Super Sr Masters Bracket Income	145.00		145.00		
5610 · Super Sr Masters Entry Fees - Other	4,100.00		4,100.00		
Total 5610 · Super Sr Masters Entry Fees	5,245.00		5,245.00		
5620 · 500 Club Tournament Entry Fees	2,156.00		2,156.00		
5660 · Women's Series					
5661 · Women's Series events	8,183.00		8,183.00		
5668 · Women's Series Brackets	699.00		699.00		
5669 · Women's Series 50/50	388.00		388.00		
5670 · Women's Series Sponsorship	500.00		500.00		
Total 5660 · Women's Series	9,770.00		9,770.00		
5680 · Men's Series					
5681 · Men's Series Entry Fees	14,505.00		14,505.00		
5682 · Men's Series brackets	1,565.00		1,565.00		
5683 · Men's Series 50/50	398.00		398.00		
Total 5680 · Men's Series	16,468.00		16,468.00		
5690 · WS/MS Mixed Baker Doubles					
5691 · Mixed Baker Doubles Entry Fees	2,790.00		2,790.00		
Total 5690 · WS/MS Mixed Baker Doubles	2,790.00		2,790.00		
Total 5500 · Tournament Income	149,221.00		149,221.00		
Total Income	685,694.50	733,171.00	685,694.50	733,171.00	733,171.00
Gross Profit	685,694.50	733,171.00	685,694.50	733,171.00	733,171.00
Expense					
7000 · State / National Dues					
7061 · USBC Fees	259,684.00	370,554.00	259,684.00	370,554.00	370,554.00
7062 · USBC Youth Fees	5,658.00	6,548.00	5,658.00	6,548.00	6,548.00
7063 · MSUSBCBA Fees	0.00	0.00	0.00	0.00	0.00
7065 · Michigan State USBC Youth Fees	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	18,776.00	26,899.00	18,776.00	26,899.00	26,899.00
Total 7000 · State / National Dues	285,418.00	405,301.00	285,418.00	405,301.00	405,301.00
7100 · Member Programs					
7110 · Awards - program-related	12,002.67	25,000.00	12,002.67	25,000.00	25,000.00
7112 · Crystal Awards	3,258.37		3,258.37		
7115 · Banquet	0.00	1,000.00	0.00	1,000.00	1,000.00
7120 · Directors Expenses	0.00		0.00		
7135 · Bowling Showcase News	541.62	4,000.00	541.62	4,000.00	4,000.00
7140 · Promotion	0.00	5,000.00	0.00	5,000.00	5,000.00

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7145 · RVP Expenses	381.25	500.00	381.25	500.00	500.00
7147 · Video / Bowling Showcase	19,672.00	20,000.00	19,672.00	20,000.00	20,000.00
7150 · Website Maintenance	420.00	500.00	420.00	500.00	500.00
Total 7100 · Member Programs	36,275.91	56,000.00	36,275.91	56,000.00	56,000.00
7200 · Salaries & related expenses					
7220 · Salaries & wages	152,234.97	170,000.00	152,234.97	170,000.00	170,000.00
7221 · State Tourn Bracket Payroll	0.00		0.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	4,465.26	5,000.00	4,465.26	5,000.00	5,000.00
7240 · Employee Insurance	30,308.60	30,000.00	30,308.60	30,000.00	30,000.00
7245 · Retiree Insurance	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00
7250 · Payroll taxes	13,904.55	22,000.00	13,904.55	22,000.00	22,000.00
7270 · Lane Certification Wages	0.00		0.00		
Total 7200 · Salaries & related expenses	208,113.38	234,200.00	208,113.38	234,200.00	234,200.00
7800 · Tournament Expenses					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	14,056.00		14,056.00		
7812 · Women's Tournament Lineage	5,574.25		5,574.25		
7813 · Women's Tournament Help	978.25		978.25		
7815 · Women's Tournament Awards	499.41		499.41		
7818 · Women's Tourn Squad Org/Misc	310.00		310.00		
7819 · Women's Tourn Staff Support	1,635.20		1,635.20		
Total 7810 · Women's Tournament Expenses	23,053.11		23,053.11		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	18,852.00		18,852.00		
7822 · Open Tournament Lineage	6,575.25		6,575.25		
7823 · Open Tournament Help	978.25		978.25		
7825 · Open Tournament Awards	499.40		499.40		
7828 · Open Tournament Squad Org/Misc	340.00		340.00		
7829 · Open Tournament Staff Support	1,902.40		1,902.40		
Total 7820 · Open Tournament Expenses	29,147.30		29,147.30		
7840 · Senior Tournament Expenses					
7841 · Senior Tournament Prize List	2,035.00		2,035.00		
7842 · Senior Tournament Lineage	1,387.50		1,387.50		
7843 · Senior Tournament Help	153.00		153.00		
7849 · Senior Tournament Staff Support	27.75		27.75		
Total 7840 · Senior Tournament Expenses	3,603.25		3,603.25		
7850 · Junior Masters Expenses					
7851 · Junior Masters Scholarships	1,275.00		1,275.00		
7852 · Junior Masters Lineage	1,115.00		1,115.00		
7858 · Junior Masters Junior Gold Entr	600.00		600.00		
7859 · Junior Masters Staff Support	178.60		178.60		
Total 7850 · Junior Masters Expenses	3,168.60		3,168.60		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	4,995.00		4,995.00		
7862 · Youth Tournament Lineage	5,857.50		5,857.50		
7863 · Youth Tournament Help	1,112.00		1,112.00		
7865 · Youth Tournament Awards	1,776.90		1,776.90		
7867 · Youth Tournament Banquet	0.00		0.00		
7868 · Youth Tournament Patches	633.01		633.01		
7869 · Youth Tournament Staff Support	754.20		754.20		
Total 7860 · Youth Tournament Expenses	15,128.61		15,128.61		
7870 · Adult / Youth Expenses					
7871 · Adult / Youth Scholarships	1,245.00		1,245.00		
7872 · Adult / Youth Lineage	1,245.00		1,245.00		
7873 · Adult / Youth Tournament Help	282.00		282.00		

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7879 · Adult / Youth Staff Support	132.80		132.80		
Total 7870 · Adult / Youth Expenses	2,904.80		2,904.80		
7880 · Queens Expenses					
7881 · Queens Prize List	2,725.00		2,725.00		
7882 · Queens Lineage	572.00		572.00		
7885 · Queens Awards	63.00		63.00		
7888 · Queens Misc Expense	250.00		250.00		
7889 · Queens Staff Support	75.00		75.00		
Total 7880 · Queens Expenses	3,685.00		3,685.00		
7890 · Masters Expenses					
7891 · Masters Prize List	11,600.00		11,600.00		
7892 · Masters Lineage	1,467.00		1,467.00		
7895 · Masters Awards	63.00		63.00		
7899 · Masters Staff Support	351.00		351.00		
Total 7890 · Masters Expenses	13,481.00		13,481.00		
7900 · Sr Masters Expenses					
7901 · Sr Masters Prize List	11,700.00		11,700.00		
7902 · Sr Masters Lineage	2,005.00		2,005.00		
7905 · Sr Masters Awards	63.00		63.00		
7909 · Sr Masters Staff Support	360.50		360.50		
Total 7900 · Sr Masters Expenses	14,128.50		14,128.50		
7910 · Super Sr Masters Expenses					
7911 · Super Sr Masters Prize List	4,675.00		4,675.00		
7912 · Super Sr Masters Lineage	737.00		737.00		
7915 · Super Sr Masters Awards	63.00		63.00		
7919 · Super Sr Masters Staff Support	147.00		147.00		
Total 7910 · Super Sr Masters Expenses	5,622.00		5,622.00		
7920 · 500 Club Expenses					
7921 · 500 Club Prize List	1,125.00		1,125.00		
7922 · 500 Club Lineage	712.50		712.50		
7923 · 500 Club Help	80.00		80.00		
7929 · 500 Club Staff Support	142.50		142.50		
Total 7920 · 500 Club Expenses	2,060.00		2,060.00		
7940 · Women's Series Expenses					
7941 · Women's Series Prize List	7,310.00		7,310.00		
7942 · Women's Series Lineage	1,528.00		1,528.00		
7943 · Women's Series Cup prize list	2,100.00		2,100.00		
7944 · Women's Series Banquet	300.00		300.00		
7946 · Miscellaneous Expenses	256.00		256.00		
Total 7940 · Women's Series Expenses	11,494.00		11,494.00		
7950 · Men's Series Expenses					
7951 · Men's Series Prize List	9,970.00		9,970.00		
7952 · Men's Series Lineage	2,588.00		2,588.00		
7953 · Men's Series Cup Prize List	2,100.00		2,100.00		
Total 7950 · Men's Series Expenses	14,658.00		14,658.00		
7960 · WS/MS Mixed Baker Doubles Expen					
7961 · Mixed Baker Doubles Prize List	2,200.00		2,200.00		
7962 · Mixed Baker Doubles lineage	536.00		536.00		
Total 7960 · WS/MS Mixed Baker Doubles Exp...	2,736.00		2,736.00		
Total 7800 · Tournament Expenses	144,870.17		144,870.17		
8100 · Non-personnel expenses					
8105 · Accounting fees	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
8110 · Christmas Party Expenses	0.00	1,000.00	0.00	1,000.00	1,000.00

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8120 · Licensing Fees	0.00		0.00		
8130 · Office equip rental & repairs	5,722.23	8,000.00	5,722.23	8,000.00	8,000.00
8135 · Office Supplies	11,793.15	16,000.00	11,793.15	16,000.00	16,000.00
8140 · Postage, shipping, delivery	5,531.60	8,000.00	5,531.60	8,000.00	8,000.00
8150 · Telephone & telecommunications	3,561.47	4,000.00	3,561.47	4,000.00	4,000.00
8155 · Veterans Bowling	188.00	600.00	188.00	600.00	600.00
8160 · Mobile Application	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
8167 · Vehicle Registration Fees	136.00	150.00	136.00	150.00	150.00
8168 · Vehicle Maintenance	2,272.63	2,400.00	2,272.63	2,400.00	2,400.00
8169 · Vehicle Gas	1,252.01	3,000.00	1,252.01	3,000.00	3,000.00
8173 · Vehicle Insurance	2,260.00	2,300.00	2,260.00	2,300.00	2,300.00
Total 8100 · Non-personnel expenses	35,117.09	47,850.00	35,117.09	47,850.00	47,850.00
8200 · Occupancy expenses					
8210 · Rent	29,407.53	29,000.00	29,407.53	29,000.00	29,000.00
8245 · Security	408.00	500.00	408.00	500.00	500.00
Total 8200 · Occupancy expenses	29,815.53	29,500.00	29,815.53	29,500.00	29,500.00
8300 · Travel & meetings expenses					
8305 · Assoc Managers Expense Account	1,417.23	4,000.00	1,417.23	4,000.00	4,000.00
8315 · Delegate Expense	2,400.00	10,000.00	2,400.00	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	0.00		0.00		
8325 · Lane Certification Mileage/Exp	0.00		0.00		
8330 · Meeting Expense	0.00	1,500.00	0.00	1,500.00	1,500.00
8335 · President's Expense Account	1,021.59	1,500.00	1,021.59	1,500.00	1,500.00
Total 8300 · Travel & meetings expenses	4,838.82	17,000.00	4,838.82	17,000.00	17,000.00
8500 · Misc expenses					
8520 · Insurance - non-employee	1,932.00	1,800.00	1,932.00	1,800.00	1,800.00
8525 · Insurance - Workers Comp	1,098.00	1,200.00	1,098.00	1,200.00	1,200.00
Total 8500 · Misc expenses	3,030.00	3,000.00	3,030.00	3,000.00	3,000.00
8600 · Business expenses					
8680 · VISA/MC Service Charges	1,864.95	2,500.00	1,864.95	2,500.00	2,500.00
Total 8600 · Business expenses	1,864.95	2,500.00	1,864.95	2,500.00	2,500.00
Total Expense	749,343.85	795,351.00	749,343.85	795,351.00	795,351.00
Net Ordinary Income	-63,649.35	-62,180.00	-63,649.35	-62,180.00	-62,180.00
Net Income	-63,649.35	-62,180.00	-63,649.35	-62,180.00	-62,180.00